Committee(s):	Date(s):		
Police: Economic Crime Board	6 th February	2013	
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Subject:			
National Lead Force: Third Quarter Perform	ance Report	Public	
Report of:			
Commissioner of Police (POL 07/13)		For Information	

Summary

This second performance report to your Economic Crime Board summarises the achievements of National Lead Force (NLF) during the 3rd quarter of 2012/13 – set against its agreed Key Performance Areas (KPAs) and Key Performance Indicators (KPIs). The report also details action being undertaken to rectify areas of underperformance and provides a summary of future developments in performance management; these include:

- Introduction of a revised performance framework for 2013/14 with fewer KPIs and the use of simplified language
- Changes to stakeholder management, designed to obtain better quality and more timely performance information
- Steps being taken to reduce the cost of monitoring NLF performance targets

As a quick guide for board members, the table below highlights the main performance headlines for Q3 (October to December 2012):

NLF objective	Comment on progress			
KPA 1 Preventing and reducing the harm caused by economic crime				
KPI 1.1 To increase the value of future economic crime disrupted by intervening against enablers of fraud	Being met			
KPI 1.2 To increase economic crime public awareness and stakeholder prevention	Being met			
KPI 1.3 To increase victim self-protection and reduce repeat victimisation	Being met			
KPA 2 Enriching the national economic crime threapicture	at assessment and intelligence			
KPI 2.1 To extend the impact and reach of strategic intelligence dissemination	Being met			
KPI 2.2 To extend the impact and reach of operational intelligence dissemination	Being met			
KPI 2.3 To extend the impact and reach of organised crime group intelligence dissemination	Being met			

KPA 3 Enforcing and disrupting economic crime at the levels	local, regional and national
KPI 3.1 To increase the value of criminal asset denial	Being met
through to recovery (end to end process)	
KPI 3.2 To increase the value of future fraud disrupted by	Being met
NLF enforcement cases	
KPI 3.3 To reduce the intent and capability of the most	Not being met
serious Organised Crime Groups perpetrating fraud	
KPI 3.4 To improve the quality of investigation and thereby	Being met
enhance judicial outcomes	
KPA 4 Raising the standard of economic crime prevention	on and investigation nationally by
providing education and awareness to the counter fraud con	mmunity
KPI 4.1 To improve the impact and reach of training strategy and delivery	Being met
KPI 4.2 To enhance the impact and reach of standard setting	Being met
and dissemination of best practice guidance	
KPA 5 Delivering value and reassurance to our community	and partners in industry
KPI 5.1 To increase return on investment in NLF (£saved	Being met
per £spent	
KPI 5.2 To improve overall satisfaction of community (including	Being met
victims) and partners in industry with NLF economic crime services	
KPI 5.3 To increase the £value and % of leveraged	Being met
partnership funding	

Recommendation

It is recommended that your board receives this report and notes its contents.

Main Report

Background

- 1. At the September board meeting members received a report detailing National Lead Force (NLF) performance during the first quarter of the financial year (2012/13), set against an agreed performance framework.
- 2. This second performance report provides an update on achievements through to Quarter 3 (October to December 2012). The main successes and challenges of NLF performance are summarised in the forthcoming sections along with details of future developments in the collection, measurement and setting of targets.
- 3. As a reminder for board members, the current NLF performance framework, introduced in April 2012, was constructed under the

guidance of an external performance consultant and Bernard Herdan, the former head of the National Fraud Authority. The framework was designed to be deliberately stretching in its ambition; many of the mechanisms for collecting performance data being untested – nor had baselines been established in all cases. It was further intended to continually assess the framework during 2012/13 with a view to further refinement, preparing the way for routinely sharing NLF performance results with its many stakeholders.

- 4. Now that three quarters of the financial year have passed, work is underway to review existing KPIs and baselines. This has identified where the collection of data to support KPIs has been problematic, uneconomical or statistically weak (either due to the size of the survey group or the natural fluctuation in results). A revised framework is being constructed for introduction in April this year.
- 5. The revised framework for NLF will not only incorporate learning from the current review but will use simplified language to describe KPAs and KPIs (following feedback from stakeholders and staff). Similarly, the overall numbers of KPIs will be reduced to around ten (from the existing 15).
- One of the specific findings to be identified during the review is a flaw in 6. the mechanism for obtaining stakeholder feedback - the independent survey company engaged to conduct this work finding it difficult to identify one single person within a large organisation with the first hand experience necessary to comment on all areas of NLF activity. As such, whilst stakeholders will continue to be independently surveyed during 2013/14, the focus will move to victim management. The main reason for being able to move away from independent stakeholder surveys (and still obtain regular feedback) is the introduction of a new stakeholder management processes. In future, all stakeholders meetings and events will be subject to 'contact reports', incorporating questions from the existing survey; analysis of these reports will be conducted by the NLF Stakeholder Manager. In this way, it will be possible to gather timely feedback on NLF performance with the confidence that comments have been made by individuals who regularly interact with the Force.
- 7. Another benefit of reviewing the existing performance framework has been to identify opportunities to reduce the cost of collecting and analysing performance data. At present NFL contracts an independent research company to complete stakeholder and victim surveys, this work is separate to that undertaken by the Force under its obligation to conduct

Home Office victim surveys. It is intended these two streams of work will be merged from 1st April onwards to achieve costs savings.

Current Position

8. Members will find below a table summarising achievements against the 15 Lead Force KPIs - with a corresponding narrative. A full explanation of performance calculations is available at Appendix A (National Lead Force Performance Outcomes – Quarter 3 Report).

NLF objective	Comment on progress			
KPA 1 Preventing and reducing the harm caused by economic crime				
•				
KPI 1.1 To increase the value of future economic crime disrupted by intervening against enablers of fraud	The current target for Q3 is 655 disruption requests, NFIB are currently exceeding by 205 disruptions requested. Disruption requests are sent to external organisations to close telephone, website or bank accounts.			
KPI 1.2 To increase economic crime public awareness and stakeholder prevention	Combined results from the two stakeholder surveys conducted in 2012 revealed that 84% of respondents state NLF has been successful in increasing awareness of fraud and helping stakeholders protect themselves. The stakeholder survey process has been reviewed; surveys in 2013 will provide a more accurate indication of progress.			
KPI 1.3 To increase victim self-protection and reduce repeat victimisation	NFIB's survey process has revealed 83% of recipients found the content of the alert they received made a positive contribution to their business/operations.			
KPA 2 Enriching the national economic crime threat ass	*			
KPI 2.1 To extend the impact and reach of strategic intelligence dissemination	The reach of NFIB strategic products has increased to 555 recipients, this includes both public and private stakeholders. Combined results from the two stakeholder surveys conducted in 2012 revealed that 69% found strategic intelligence disseminated by NLF was of high quality and relevance.			
KPI 2.2 To extend the impact and reach of operational intelligence dissemination	Combined results from the two stakeholder surveys conducted in 2012 revealed the overall perception of these products is positive. The stakeholder survey			

	process has been reviewed and
	more targeted surveys will be
	conducted in 2013; these will
	provide a more accurate
	indication of progress.
KPI 2.3 To extend the impact and reach of organised crime	The increase of 43 OCG
group intelligence dissemination	intelligence disseminations
	produced in Q3 by NFIB all
	related to National Crime Agency
	(NCA) operations. This has
	enriched the NCA's knowledge of
	crime groups and typologies.
KPA 3 Enforcing and disrupting economic crime at the	
MAS Emorcing and disrupting economic crime at the	iocai, regionai and national levels
KPI 3.1 To increase the value of criminal asset denial	The Asset Recovery Team are
through to recovery (end to end process)	currently performing very well in
,	relation to the volume target for
	Confiscation Orders, as they are
	12 orders over the cumulative
	target for the end of Q3, and have
	already exceeded the target
	milestone for the end of year. The
	figures suggest that the Asset
	Recovery Team (ART) will
	greatly exceed the overall target set for 2012/13. In relation to cash
	seizures, the ART, are above
	target at the end of Q3 having
	completed 40 seizures to date; the
	cumulative target for the end of
	Q3 was set at 38. The figures
	indicate that the ART will achieve
	the target of achieving 50 cash
	seizures by the end of Q4
	2012/13.
KPI 3.2 To increase the value of future fraud disrupted by	The value of future fraud
NLF enforcement cases	disrupted is a complex calculation
	and is based on a number of
	contributory factors. Q3 has seen
	a significant rise in the value; this
	is representative of the types of
	cases investigated. This element
	of the calculation cannot be
	controlled; the value of future
	fraud disrupted for Q3 is
	£317,830,210.
KPI 3.3 To reduce the intent and capability of the most	Since the start of 2012/13 - 20
serious Organised Crime Groups perpetrating fraud	OCG disruptions have been
-	
	recorded. This is 2 disruptions
	above the target number for the
	above the target number for the
	above the target number for the end of Q3 (20).
	above the target number for the end of Q3 (20). There will now be improved
	above the target number for the end of Q3 (20). There will now be improved reporting in this area. The Force
	above the target number for the end of Q3 (20). There will now be improved reporting in this area. The Force Intelligence Bureau (FIB), have
	above the target number for the end of Q3 (20). There will now be improved reporting in this area. The Force Intelligence Bureau (FIB), have been given the responsibility for
	above the target number for the end of Q3 (20). There will now be improved reporting in this area. The Force Intelligence Bureau (FIB), have been given the responsibility for managing all CoLP OCGs and
	above the target number for the end of Q3 (20). There will now be improved reporting in this area. The Force Intelligence Bureau (FIB), have been given the responsibility for managing all CoLP OCGs and have introduced an OCG panel to
	above the target number for the end of Q3 (20). There will now be improved reporting in this area. The Force Intelligence Bureau (FIB), have been given the responsibility for managing all CoLP OCGs and

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	includes oversight of the OCG
	mapping process. This process
	requires that officers submit a
	claim form which is then
	reviewed at a monthly OCG
	management meeting and ratified
WDY 2.4 m is at a 1% Circle of at a 1.4 m	accordingly.
KPI 3.4 To improve the quality of investigation and thereby	The number of suspects charged
enhance judicial outcomes	in Q3 2013 is 56 in comparison
	with 23 charges achieved in Q3
	2012. This shows a significant
	increase and is reflective of the
	quality of investigations
	conducted.
VDA 4 Designs the standard of according arims prevent	JI
KPA 4 Raising the standard of economic crime prevent	
providing education and awareness to the counter fraud co	mmunity
KPI 4.1 To improve the impact and reach of training strategy	The cumulative figure of
and delivery	delegates that have found the
	CONTENT and QUALITY of the
	NLF courses to be either
	Excellent, Good or Very Good
	and who are overall satisfied is
	95%, which exceeds the target of
	85% or above.
KPI 4.2 To enhance the impact and reach of standard setting	A significant number of key
and dissemination of best practice guidance	stakeholders have a good
and dissemination of cost practice guidance	perception of the best practice
	disseminations they have
	received; half of stakeholders
	feeling that the guidance has
	improved their ability to
	investigate fraud. This suggests
	that NLF has made significant
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	progress in taking a lead force
	progress in taking a lead force stance in guiding other forces and
	progress in taking a lead force stance in guiding other forces and key industry partners in the most
	progress in taking a lead force stance in guiding other forces and key industry partners in the most effective fraud prevention and
	progress in taking a lead force stance in guiding other forces and key industry partners in the most effective fraud prevention and investigations methods.
KPA 5 Delivering value and reassurance to our community	progress in taking a lead force stance in guiding other forces and key industry partners in the most effective fraud prevention and investigations methods.
KPA 5 Delivering value and reassurance to our community	progress in taking a lead force stance in guiding other forces and key industry partners in the most effective fraud prevention and investigations methods.
	progress in taking a lead force stance in guiding other forces and key industry partners in the most effective fraud prevention and investigations methods. 7 and partners in industry
KPI 5.1 To increase return on investment in NLF (£saved	progress in taking a lead force stance in guiding other forces and key industry partners in the most effective fraud prevention and investigations methods. The year to date, return on
	progress in taking a lead force stance in guiding other forces and key industry partners in the most effective fraud prevention and investigations methods. The year to date, return on investment figure of £56 shows a
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KPI 5.1 To increase return on investment in NLF (£saved	progress in taking a lead force stance in guiding other forces and key industry partners in the most effective fraud prevention and investigations methods. The year to date, return on investment figure of £56 shows a significant increase on the cumulative figure in value since Q1, which would indicate that the
KPI 5.1 To increase return on investment in NLF (£saved	progress in taking a lead force stance in guiding other forces and key industry partners in the most effective fraud prevention and investigations methods. The year to date, return on investment figure of £56 shows a significant increase on the cumulative figure in value since Q1, which would indicate that the three capability areas within NLF
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KPI 5.1 To increase return on investment in NLF (£saved per £spent KPI 5.2 To improve overall satisfaction of community (including	progress in taking a lead force stance in guiding other forces and key industry partners in the most effective fraud prevention and investigations methods. The year to date, return on investment figure of £56 shows a significant increase on the cumulative figure in value since Q1, which would indicate that the three capability areas within NLF are performing more effectively, within greater budgetary constraints than in quarter 1. Combined results from the two
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KPI 5.1 To increase return on investment in NLF (£saved per £spent KPI 5.2 To improve overall satisfaction of community (including victims) and partners in industry with NLF economic crime services	progress in taking a lead force stance in guiding other forces and key industry partners in the most effective fraud prevention and investigations methods. The year to date, return on investment figure of £56 shows a significant increase on the cumulative figure in value since Q1, which would indicate that the three capability areas within NLF are performing more effectively, within greater budgetary constraints than in quarter 1. Combined results from the two stakeholder surveys conducted in 2012 revealed that 95% of respondents are satisfied with the overall performance of NLF.

the £ value	has	increased from
£9,605,000	to	£11,898,041
respectively		

Performance Successes

- 9. The NFIB has made considerable progress, significantly increasing the range of stakeholders receiving strategic intelligence products to 555 this quarter; intelligence is being disseminated more frequently and to a wider audience. Survey results indicate that the quality and relevance of NFIB alerts remain high with 83% of recipients finding the content of the alert contributed to their business/operations¹.
- 10. The disruption of fraud enablers is a significant aspect of fraud prevention and the NFIB continue to exceed the quarterly target. At the end of quarter three, the unit are just sixteen disruptions short of the 2012/2013 target (874 disruptions).
- 11. The performance of the Asset Recovery Team is exceptional; both the volume of confiscation orders and cash seizures exceeds the cumulative target for quarter three. The confiscation orders have already achieved the target milestone for the reporting period 2012/2013.
- 12. The Fraud Academy has exceeded the quarter three target in relation to the quality of the courses delivered; 95% of delegates have found the content and quality to be of good quality compared to a target of 85%.
- 13. Return on investment has increased to £56 per £1 spent; this is indicative of better performance in the areas of investigation, disruption, asset recovery and the judicial process. However, the figure should be approached with a degree of caution as a number of the component parts of the calculation are subjective (no national guidance available). The 2013/2014 reporting year will provide opportunities to consult with our stakeholders to seek expert opinion on ROI methodology using the 2012/2013 baseline as a foundation for further exploration and validation.

Performance Challenges

14. Disrupting Organised Crime Groups (OCG) has proved challenging. The Lead Force target (KPI 3.3) equates to disrupting 24 OCGs during 2012/13, achievement being scored when a group has been moved to a lower threat tier. The calculation for the 3rd quarter was made in

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¹ NFIB Survey monkey results

November 2012 when fifteen OCGs had been disrupted, three below target. However, management action has now brought performance back on target, the December recalculation saw 20 groups disrupted two above target.

- 15. KPI 3.4: Measuring the quality of fraud investigations and judicial outcomes remains a difficult process. Whilst productivity has increased in comparison to quarter three 2011/2012 (the number of charged suspects rising from 23 to 56), ongoing engagement with the CPS Central Fraud Group has yet to achieve agreement on a mechanism for checking the quality of police files. With the CFG developing an integrated IT solution for data capture, it is anticipated that a mechanism for file quality will be finalised in advance of the new reporting year.
- 16. As referenced, ROI calculations are to an extent subjective and require further refinement and validation. Work with the National Fraud Authority has not been successful in agreeing a national framework although the establishment of the new National Crime Agency may provide further impetus. In advance of the agreement of values that can be used across law enforcement, The Economic Crime Directorate has started to break the calculations down across each department, providing an ability to identify where the greatest value is achieved.

Conclusion

- 17. Challenging targets for NLF are currently in place and the City of London Police, through its Economic Crime Directorate, is achieving its ambitions in the vast majority of cases. Where performance expectations have not been met, corrective activities, such as that around organised crime group disruption, have succeeded in bringing performance back on track. This is a firm indicator that a culture of performance achievement within the Directorate is now starting to become embedded.
- 18. The current review of the 2012/13 performance framework will seek to further refine KPAs and KPIs in order that underlying objectives are more readily understood by staff and stakeholders, data collection is more accurate and is achieved at least cost.

Background Papers:

■ National Lead Force Performance Outcomes – Quarter 3 Report

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